



The Future of Contract Management in a Digital World

How AI, Automation, and Strategic Acquisitions Are Reshaping CLM



Introduction

In today's hyper-connected, compliance-driven economy, contracts are no longer just legal documents—they are dynamic business assets that drive revenue, manage risk, and govern critical relationships. As enterprises seek greater agility, visibility, and control, Contract Lifecycle Management (CLM) solutions have become pivotal in digital transformation journeys.

In this evolving landscape, Agiloft is leading the way by reimagining CLM with Artificial Intelligence, strategic acquisitions, and collaborative innovation.

The Rise of AI-Driven CLM

Modern contract management must keep pace with increasing contract volumes, global supply chains, and regulatory complexity. Traditional manual processes fall short, creating bottlenecks and compliance risks. AI-infused CLM platforms offer a powerful alternative by introducing automation, smart analytics, and predictive insights.

Agiloft's AI capabilities enable organizations to extract metadata from contracts, automatically classify clauses, flag anomalies, and recommend standardized language—all while significantly reducing contract cycle times. These intelligent features empower legal, procurement, and sales teams to focus on strategic initiatives rather than repetitive tasks.



The HandShake Approach: Collaboration by Design

Agiloft's HandShake approach is a game-changing methodology built around seamless integrations and stakeholder collaboration. Unlike rigid CLM systems, Agiloft's configurable platform connects effortlessly with enterprise ecosystems including CRM, ERP, and procurement tools. HandShake emphasizes rapid deployment, user-driven design, and scalable architecture—ensuring alignment across Legal, Finance, Procurement, and Sales departments.

This approach not only accelerates adoption but also fosters trust across functions. The result is a unified contract environment where data flows freely, compliance is embedded, and value realization is maximized.

Screens.com: Visualizing Contract Intelligence

In a strategic move, Agiloft acquired Screens.com, a visual contract analytics and collaboration platform that enhances the way organizations engage with contract data. Screens.com introduces an intuitive, graphical interface that brings contracts to life—allowing users to visualize relationships, dependencies, and risk exposure in real time.

This acquisition enables Agiloft to offer an **end-to-end CLM experience that's not only intelligent but also visually interactive**. Through Screens.com, users can collaborate on redlines, monitor contract health, and generate real-time dashboards without technical complexity. This is particularly impactful for large enterprises managing thousands of contracts across jurisdictions and languages.





The Business Impact of Agiloft's Next-Gen CLM

By combining AI, visual analytics from Screens.com, and the HandShake integration model, Agiloft empowers businesses to:

- **Accelerate time-to-value** with faster contract creation and approvals
- **Enhance compliance** through AI-based risk detection and clause standardization
- **Reduce costs** by automating manual processes and eliminating redundancies
- **Gain strategic** insights from visual dashboards and predictive analytics
- **Scale globally** with multilingual support and enterprise-grade flexibility

As businesses embrace the digital future, CLM is no longer optional—it is essential. Agiloft's forward-thinking innovations, including AI-driven automation, the Screens.com acquisition, and its collaborative HandShake approach, are setting new standards in contract management.

Virtuos Digital—Consultare (VDC) proudly partners with Agiloft to bring these transformative capabilities to organizations across industries. Together, we are unlocking smarter, faster, and more agile contract management solutions for the modern enterprise